

# How about after-sales dedicated batteries for conversion equipment

Why should OEMs start planning for the emergence of battery electric vehicles?

It is critical for OEMs to start planning for the emergence of battery electric vehicles (BEVs) as this trend has the potential to have the biggest impact on aftersales in the short term. Global sales of BEVs reached more than one million units for the first time in 2017 increasing 54 per cent over 2016 and surpassed two million units in 2018.

Are EVs a good option for Aftersales?

The available aftersales revenue on a three-, four- or five-year old and older EV will be considerably less than for an equivalent ICE (internal combustion engine) vehicle meaning that the potential revenue available will decline.

Why is after-sales service important in the automotive industry?

The automotive industry is undergoing a period of rapid and transformative change. With the emergence of electric vehicles and ever-increasing technological advances, the need for efficient and effective after-sales service has never been greater.

Can AR revolutionise Aftersales Services?

AR has the potential to revolutionise aftersales services by enhancing communication and collaboration, improving customer experience, and boosting dealer profitability. Volkswagen Group UK, for instance, has adopted AR Remote Assistance to support servicing electric vehicles.

How has the EV industry changed over time?

These changes have had a profound impact on the aftersales segment. For instance, the shift to electric vehicles necessitates overhauling service bays, supply chains, and equipment. Dealerships are also investing in new training and processes to handle the unique demands of EVs.

Will the EV market grow from aftersales?

The EV market is attracting a number of start-ups and new entrants (including established brands with no automotive industry experience). However, from the outset, their future revenue potential from aftersales will not be at the same level that established OEMs have been able to achieve.

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When exchanging components for lithium RV batteries, it's advised to acquire fully programmable equipment and adhere to the manufacturer's suggestions for charging ...



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High performance batteries for equipment If you are converting a vehicle to an electric drivetrain that has to operate in extreme conditions our battery solution can help you overcome your ...

Electrochemical energy storage and conversion systems such as electrochemical capacitors, batteries and fuel cells are considered as the most important technologies proposing ...

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This paper investigates a fast state estimation method of power batteries oriented to after-sales and maintenance. Based on the battery equivalent circuit model and heuristics optimization ...

In this whitepaper, we discuss the core challenges caused by battery aging, how these affect aftersales departments across the industry, and how battery analytics can help OEMs overcome these challenges.

A wide range of Emergency Lighting Conversion Kits suitable for converting existing light fittings to emergency operation. These kits provide a sensible solution when fitting dedicated ...

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EVE power has established eight major after-sales service regions, including South China, North China, East China, Central China, Northwest China, Southwest China, Northeast China and ...



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The company is overhauling the layout of its service bays, redesigning supply chains, and implementing new equipment - a paradigm shift to efficiently handle the unique ...

By focusing on the resource construction, personnel requirements, delivery service, old parts recovery, service quality assurance, etc., the standard establishes for the first time a relatively ...

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